

Curriculum Vitae  
**Aaron Blau, EA, CPA**



**BIOGRAPHY**

Aaron Blau is a Tempe, Arizona based Certified Public Accountant and Enrolled Agent whose medium sized practice focuses on small, closely held companies and individual income tax preparation. Aaron is an active member in the Enrolled Agent community, currently serving as a member-at-large for the Arizona Society of Enrolled Agents. In addition to teaching ethics to EAs, he also teaches QuickBooks® and prepares candidates for the Special Enrollment Exam.

**EDUCATION**

Bachelor of Science – Management (Small Business/Entrepreneurship)  
*W.P. Carey School of Business – Arizona State University*

Post Baccalaureate Accountancy Courses  
*School of Global Business – Arizona State University – West Campus*  
*W.P. Carey School of Business – Arizona State University*

**PROFESSIONAL CREDENTIALS AND MEMBERSHIPS**

Certified Public Accountant – 15710-E – *Arizona State Board of Accountancy*  
Enrolled Agent – 77845 – *Department of the Treasury*

National Tax Practice Institute	<i>Fellow Faculty (2014-16)</i>
American Institute of Certified Public Accountants	<i>Member</i>
Arizona Society of Certified Public Accountants	<i>Member</i>
National Association of Enrolled Agents	<i>Member Awards Committee (2015) Annual Fly-In Legislative Day Participant Past Government Relations Committee Member</i>
Arizona Society of Enrolled Agents	<i>Member Director (2012-2014) Vice President (2014-2015) Convention Planner – 2012 Southwest Fest</i>
Central Arizona Chapter of Enrolled Agents	<i>Member President (2011 – 2013, 2014-Current) Vice President (2010-2011)</i>

## **PROFESSIONAL EXPERIENCE**

### **The Blau Company, Ltd. (formerly Alan Blau & Associates, Ltd.)**

*President – 2015 - Current*

*Vice President – 2005-2015*

*Staff Accountant – 2002-2004*

The Blau Company Ltd. is a family firm specializing in small business and individual taxation. Firm prepares returns for over 400 business entities in industries such as real estate, manufacturing, professional services, and retail. Individual client profile includes over 1,150 individual income with the following profile:

Itemize Deductions	69%	Own Sole Proprietorship	21%
Own Rental Property	22%	Report Capital Gains	48%
Electronically File	87%	File Estimated Taxes	32%
Average Income	\$105,000	Avg Itemized Deductions	\$21,000

The firm also specializes in QuickBooks® service and support, and tax representation services.

### **Henry & Horne, LLP**

*Staff Accountant (Tax Department) – 2004-2005*

Top rated and largest locally owned CPA firm in Arizona servicing nationwide clients in automotive, food service, investment, and professional service industries. Clients individually serviced included an international manufacturer, multi-brand restaurant chain, small businesses utilizing QuickBooks® software, and taxpayers needed representation software. Assisted partners in other firm activities including cost segregation, business valuation, and litigation support.

## **PROFESSIONAL SPEAKING & WRITING**

### **Writing**

"(Mis)Truth & Consequences," EJJournal May/June 2011 p13

### **Continuing Education (All materials and presentations are produced by Aaron Blau)**

*"Ethics for the Tax Practitioner,"* (2 hours) Presentation

Presented annually to the Central Arizona Chapter of Enrolled Agents

*"Codification of the Economic Substance Doctrine,"* (2 hours) Presentation

December 2011 – Central Arizona Chapter of Enrolled Agents

*"Capitalization vs. Repairs – An Overview of New Temporary Regulations"* (2 hours) Presentation

June 2012 – Southwest Fest

*"Ethics for the Tax Preparer"* (2 hours) National Tax Practice Institute, Las Vegas 2014 & 2015

*"IRS Form 1099 Reporting – What You Need To Know"* (5 hours) Presentation

October 2014 – Lorman Education Services, Phoenix

*"Audit Technique Guides"* National Tax Practice Institute, Las Vegas 2015

*"Worker Classification"* (2 hours) Nevada Society of Enrolled Agents, 2015

*"Tech Tools for Tax Preparers"* (1 hour) Nevada Society of Enrolled Agents, 2015

Special Enrollment Exam – Central Arizona Chapter of Enrolled Agents Live Course

Part I – Individuals, Estate, Trust & Gift 2007

Part II – Business Entities 2013-2014

Part III – Practice & Procedure 2008 – 2012

Basis 2011 – 2014

Guest Lecturer – Brown Mackie College, "Accounting & Your Career Path" 2012-2013

## **MEDIA**

Guest Host *"Foreclosures & Cancellation of Debt Issues"* Tax Talk Today KFFN 11/2/2010

Interview *"Government Shutdown,"* NPR (National) Nadine Arroyo-Rodriguez 4/7/2011

Interview *"Tax Deadline Day – Are You Finished?"* Fox 10 News 4/17/2011

Interview *"Local Businesses Concerned about Tax Extension Standoff"* NPR-KJZZ Nadine Arroyo-Rodriguez 12/21/2011

Interview *"Do-It-Yourself Tax Preparation Woes"* Fox 10 News Anita Roman 3/23/2012

Quote *"Uncertain Tax Policy Puts Prep in Limbo,"* Arizona Republic Russ Wiles 7/15/2012

Interview *"Federal tax filing delays also affect state taxes"* [NPR-KJZZ](#) 1/15/2013  
 Interview *"IRS dealing with sequester cuts–will your refund be delayed?"* [Fox 10 News](#) Anita Roman 3/4/13  
 Interview *"Signs of an Unethical Tax Preparer"* [CBS5](#) Dave Cherry 3/21/13  
 Interview *"Money Talks: Communication and Taxes"* [Communication Nation](#) 6/11/13  
 Interview *"Taxpayers Getting Audit Letters over 2009 Unemployment Income"* [CBS 5](#) Dave Cherry 12/5/13  
 Interview *"Do homework before choosing a tax preparer"* [CBS 5](#) Dave Cherry 1/27/2015  
 Quote *"IRS Breach: What taxpayers should do now"* [CNBC](#) Kelli B. Grant 5/27/15  
 Quote *"IRS Data Breach May Be Sign of More Personalized Schemes"* [NY Times](#) Patricia Cohen 5/27/2015  
 Quote *"The IRS hack: Beware of follow-up scams"* [CBS MoneyWatch](#) Liz Weston 5/27/15  
 Author *"Recent IRS data breach explained"* [The Norman Transcript](#), Aaron Blau 5/31/2015  
 Quote *"IRS: Breach Affected 2x as many taxpayers as expected"* [CNBC](#) Kelli B. Grant 8/17/2015

**HONORS, AWARDS, PROFESSIONAL AND COMMUNITY SERVICE**

Inaugural Emerging Leader Award	NAEA	2015
Hillel Jewish Student Center	Treasurer	2011-Present
B'nai B'rith Youth Organization	Youth Advisor	2002-2007
Arizona State University Alumni Assn Member		2001-Present
Devil's Horns Band Alumni Club	Treasurer	2016
	100 <sup>th</sup> Anniversary Committee	2015